SPECTRALASE DIODE LASERS

The original lasers used by: PAC-Live LVI Rosenthal Esthetic Advantage

SPECTRUM LASERS SINCE 1998

San Francisco, CA/Palm Desert, CA www.spectralasedental.com Bob Cobley, President Bcobley@msn.com 925-788-3954

THE MOST ADVANCED, MOST DEPENDABLE, & LOWEST PRICED LASERS



SPECTRUM LASERS INC.

Manufacturing Diode Lasers In San Francisco Since 1998 Built by renowned laser physicist Dr. George Bekov, PhD, with over 30 years experience manufacturing medical and LASIK surgery lasers.

Advanced Technology For Efficiency, Precision, Comfort, & Optimal Bactericidal Effect



BENEFITS

- Totally predictable results for cosmetic cases
- Optimal bactericidal effect for peri therapy
- Detoxify failed implant surfaces
- Modify gingiva for Cerec and Invisalign
- Soft tissue procedures associated with crown and bridge without bleeding or pain
- Uncover implants
- Laser troughing for retraction
- 100% bacteria elimination without implant damage to treat peri-implantitis

SPECTRALASE ADVANTAGES

- **Proven far superior 980 wavelength** 30 times more attracted to water
- Most advanced Ultra Pulse mode
 200 millisecond pulses per second
- Does not damage implant surfaces
- Proven dependable 10+ year life
- Science based, no commercial gimmicks
- Support, call the owners
- 3 year warranty
- Most comfortable
- Smoothest and fastest cutting

ROI

General Practice

To recoup fees for discount insurance plans. \$250 laser crown lengthening patient fee in conjunction with crowns. Typical Use 6 times per week x 50 weeks = \$75,000 Heavy Use 10 times per week x 50 = \$125,000 **Orthodontic Practice** \$300 per exposure from DENTAL insurance Minimal Use: 1 per week x 50 weeks

= \$15,000



No expensive single use tips AT LEAST \$15,000 LESS THAN OTHER LASERS

SPECTRALASE

COST

Cost To Use A Spectralase

Spectralase uses a 10ft spool fiber, Fiber cost is \$150 per year \$150 x 10 years = \$1500 + laser cost \$8,495 = **\$9,995 total cost for 10 years**

VS

Cost To Use a Single Use Tip Laser Typical use, 6 times a week, 300 times per year x \$10 per tip = \$3000 per year x 10 years = \$30,000 + laser cost \$5,000 = \$35,000 total cost for 10 years

"We just purchased our third Spectralase laser since 2006. We especially noted the difference between the older 810 diode and the newer 980 diode laser. The pulsed operation with the 980 is significantly better than the 810. Tissue removal is much faster and smoother without excessive char. The patients seem to experience less discomfort also." **Dr. Gregg Frey, Allentown, PA**

"I have both a Spectralase and the Biolase and prefer yours because of the better wavelength for non pigmented fibers. Clinically it is faster. The wavelength matters!" **Dr. Bob Miller, Warrenton, VA**

18+ Years, 5000+ Owners, 28 Dental School Programs

Testimonials

"I am thrilled with the performance of your Spectralase diode laser. I have used two other major manufacturers' units. No more cooked tissue with 980nm, much better than 810. The pulsed mode works incredibly well. Spectralase pulsed mode works as smoothly as the CW mode with less heat generation and less post treatment discomfort. I really look forward to using this instrument because I know it is going to perform as I need."

Dr. Steven J. Rosenstein, Adventura, FL

"Unfortunately periimplantitis is a problem we must deal with. We are excited about this science based necessary innovation as a cost effective alternative to expensive and high maintenance CO2 lasers. Manufactured by a reputable laser company in San Francisco."

Dr. Randolph Resnik, Prosthodontist, Pittsburgh, PA, Surgical Director, Misch Implant Institute

"I chose the Spectralase Laser based on their 15+ year history in dental lasers, their emphasis on reliability and quality, no overpriced tips to purchase for each patient, and the exceptional customer service. I have found their laser to be a reliable tool for soft tissue contouring around implants and has improved my success with implant salvage procedures. Any busy implant practice will unfortunately see their share of periimplantis and the Spectralase Diode Laser is a very cost effective device to help you manage this very difficult problem."

Dr. Jason Mohorn, Oral & Maxillofacial Surgeon, Greensboro, NC

"We purchased our first laser from you in 2007 and have been very satisfied. In 2013 we purchased a AMD laser. We were very unsatisfied with the functional and operational design and returned it. We since purchased another Spectralase. I feel better knowing it will perform as promised and lasts for years to come."

Dr. Steven Dau, Tampa, FL

"We bought our first Spectrum laser in 1998 and it still works perfectly, we use it multiple times every day. I bought a 2nd unit for my hygienists and they use it daily as well. We see a considerable increase in production because of the lasers. I highly recommend Spectralase!"

Dr. Steven Chase, San Rafael, CA

"We purchased a Spectrum laser in 1998 and it lasted until 2012. After searching through the heavily advertised lasers on the market for a replacement. I wasn't sure what was real or just hype. I stayed with a history of dependability built be a scientist. Best laser you can buy.

Dr. James Merrett, Kahului, HI

"We are thrilled with our Spectrum Lasers. We bought our first in 2005 and we use it almost every day. We liked it so much, we bought 3 more for our satellite offices!" **Dr. Bob Fry, Overland Park, KS**

"The Spectralase has been a strong, reliable "workhorse" for us since 2007. I heartedly recommend any orthodontist interested in developing his practice to invest in a Spectralase diode laser." **Dr. John Sparaga, Anchorage, AK**

"I have been using Spectralase since 2007 and love it. The product quality and personal touch with training was outstanding. I would definitely recommend Spectralase." **Dr. Christy Fortney, Escondido, CA**

"The scope of our services has broadened and my practice has benefited as a result." **Dr. Mark Price, Rutland, VT**

"Spectralase is great. I cannot figure out why I waited so darn long to jump into this" **Dr. Tom Sonneveld, Orland Park, IL**

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